



FACT SHEET

Company Profile :

Sonata Software, headquartered in Bangalore, India, is a global IT consulting and services company. Sonata's customers are located across the US, Europe, Middle East and the Asia-Pacific region. Its key service lines include Microsoft Services, Emerging Technologies (Mobility and Cloud), Business Intelligence and Analytics, IP/Domain led services, Testing, Enterprise Solutions Open Source/ Java and Remote Infrastructure Management. As per the industry rankings released by NASSCOM for FY 2009-10, Sonata Software figured among the Top 20 IT Software Services Exporters in India for the third consecutive year. Sonata has been recognized for its excellence in providing Software/ISV R&D and Cloud Computing Services to global customers by Zinnov Management Consulting Pvt. Ltd. Sonata features both under the Software/ISV as well as Cloud Computing verticals in Zinnov's "Execution Zone".

Year of Incorporation : 1994

MD & CEO : Mr. P. Srikar Reddy

Employee Strength : 2776 employees (as on December 31, 2011)

Total Income : INR 528.55 crores / USD 103.68 million / EURO 77.81 million (Q3 FY11-12)

Global Headquarters : Bangalore, India

Worldwide Office Locations :

USA	UK & Europe	Asia Pacific	Middle East
Redmond, WA	Hannover, Germany	Bangalore, India	Dubai
Atlanta, GA	Salzgitter, Germany	Hyderabad, India	Qatar
Fremont, CA	London, UK	Singapore	
Newton, MA	Amsterdam, Netherlands		
Princeton, NJ			
Schaumburg, IL			

Development Centers :

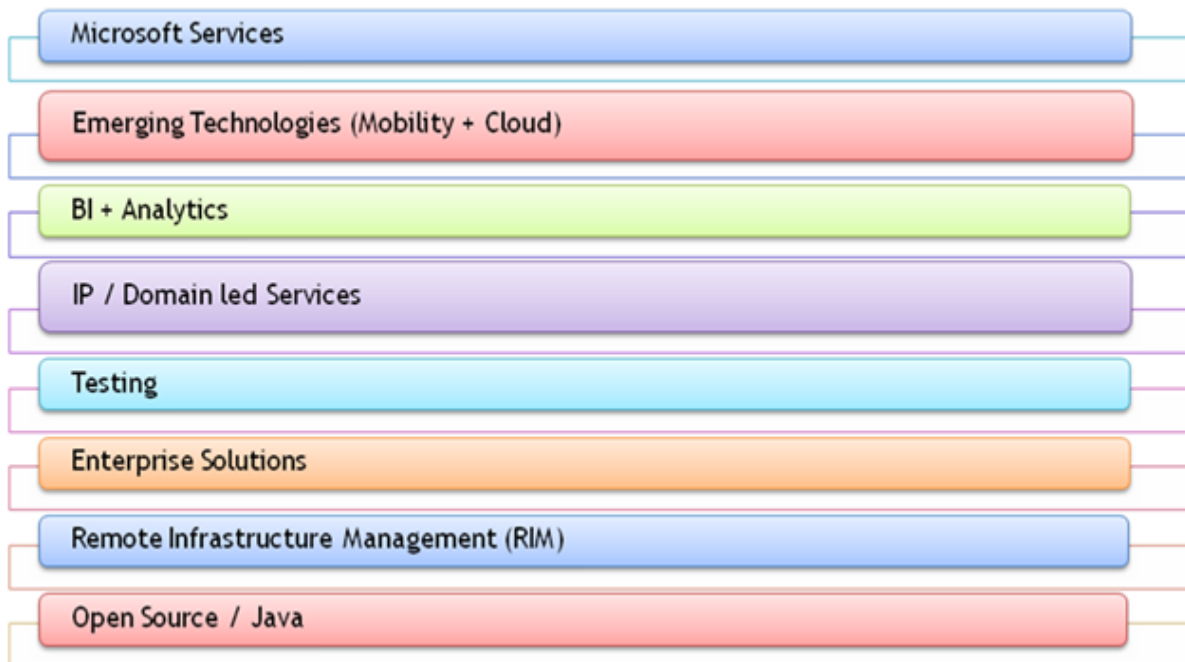
8 (4 in Bangalore, 1 in Hyderabad and 3 Data Centers in Germany)



Group Companies :

Name	Ownership	Head Office
Sonata Software Limited	Holding Company	Bangalore, India
TUI InfoTec GmbH	a JV with TUI AG with 50.1% ownership	Hannover, Germany
Sonata Software FZ - LLC	a 100% subsidiary	Dubai, Middle East
Sonata Information Technology Limited (SITL)	a 100% subsidiary	Bangalore, India
Sonata Software North America Inc	a 100% subsidiary	Fremont, USA
Sonata Software GmbH	a 100% subsidiary	Frankfurt, Germany
Sonata Europe Limited	a 100% subsidiary	London, UK
Sonata Software (Qatar) WLL	a JV with Mohammad Abdullah Nasser Al MISNAD	Doha, Qatar

Focus Areas :





Strategic Alliances :

Microsoft	IBM	Oracle	HP
SAP	Intel	Borland	VM Ware
SCO	Quest	Informatica	Redhat
Novell			

Achievements :

- Figured in NASSCOM's list of Top 20 IT Software and Service Exporters in India for FY 2009 - 2010
- Recognized for its excellence in providing Software/ISV R&D and Cloud Computing Services to global customers by Zinnov Management Consulting Pvt. Ltd. Sonata features both under the Software / ISV as well as Cloud Computing verticals in Zinnov's "Execution Zone"
- Sonata Software has been assessed at CMMI Level 5 (Version 1.2-Development Model) for its development centres in Bangalore and Hyderabad
- Listed among Global Services Top 100 Companies for FY 2010-2011
- Featured in Global Services' list of Emerging Infrastructure Management Vendors and Top Speciality Product Engineering Vendors for FY 2010-2011
- Ranked among Top 50 companies by Dataquest for FY 2010-2011
- Microsoft Gold Certified Partner
- SAP Gold Partner
- Oracle Platinum Partner
- IBM Business Partner
- IATA Strategic Partner

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